

**BEFORE THE
PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA
DOCKET NO.: 2020-243-T | Grace Logistics & Movers, LLC**

In Re: Application of Grace Logistics)	
& Movers, LLC for Class E (HHG))	APPLICANT'S
Certificate Household Goods, as defined)	PREFILED TESTIMONY
in S.C. Code Ann. Regs S103-210(1):)	
Between Points and Places in S.C.)	

1. How are you affiliated with **Grace Logistics & Movers, LLC**?
 - a. I am the owner and operator.
2. How long have you been in business?
 - a. I have been in this industry for 3 years.
3. How many people do you employ?
 - a. Currently, I am the only employee.
4. Why have you filed this application?
 - a. I have filed this application to obtain a Class E household goods mover's license for intrastate moves within South Carolina.
5. What is the primary focus of your business?
 - a. My primary focus of my business is to provide quality service and jobs.
6. What plans do you have to expand?
 - a. I plan to hire more staff and add to my fleet.
7. What do you see as areas of potential growth?

- a. I see marketing and networking as areas of potential growth
- 8. What is your level of experience?
 - a. I have 12 years of experience.
- 9. Are there any outstanding court orders or judgements against you or your company?
 - a. There are not any outstanding court orders or judgements against my company or myself.
- 10. Have you been charged with a felony?
 - a. Yes. I pled guilty to Assault and Battery of a High and Aggravated Nature in 2012.
- 11. Do you hold any other certificates or licenses for moving services?
 - a. I don't hold any other certificates or licenses for moving services.
- 12. To the best of your knowledge have there been any complaints filed with any organization against you or the company?
 - a. No.
- 13. Where did you publish your notification?
 - a. I published notification in "The State" newspaper.
- 14. Have you received an insurance quote?
 - a. Yes
- 15. On what policy amount was your quote based on?
 - a. Liability was based on \$750,000.00; Cargo was based on \$10,000.00

16. Do you recall the minimum for nonhazardous materials?
- a. The minimum is \$500, 000.00 for vehicles less than 10,000 lbs. and \$750,000.00 for vehicles 10,000 lbs. or more.
17. How much cargo insurance are you required to carry?
- a. I am required to carry \$2500.00 in cargo insurance.
18. Have there been any changes to the financial statement submitted during the application process?
- a. No.
19. How did you go about setting your rate schedule?
- a. I based my rate scheduled based upon a market assessment and base on my years of experience.
20. Would you say it is comparable to the prevailing rates in the area?
- a. I believe my rates are comparable and competitive to other rates in the area.
21. Do you foresee changing the rates in the near future?
- a. I do not foresee any changes to my rates in the near future.
22. Does your schedule of tariffs lay out transportation costs, rates, minimum charges etc.?
- a. Yes. My tariffs layout transportation costs, rates and a minimum hourly charges.
23. Are there any plans to expand or add staff?
- a. Yes
24. Do you have a training manual?

- a. No. Currently, I do not have a training manual; however, as my business expands I will have detailed policies and procedures for all of my employees.
- 25. As far as territory is concerned, what counties are you planning to serve?
 - a. I plan to serve the entire state.
- 26. Do you understand that you would be limited to those areas wherein you are approved?
 - a. Yes.
- 27. What kind of equipment do you currently have?
 - a. I have dollies, straps, and padding.
- 28. What plans for growth or expansion do you have as far as your fleet is concerned?
 - a. I plan to buy or finance 2 additional trucks to add to fleet by the end of 2021 or the beginning of 2022
- 29. How do you manage the maintenance?
 - a. I will contract with a seasoned technician and maintenance man.
- 30. Does your company have a schedule that is used to ensure safety and maintenance of equipment?
 - a. No, but once we obtain the equipment, I will work with my technician to develop a schedule to ensure that my fleet and equipment remains in proper order.
- 31. Do you have a standard procedure in place for each move conducted?
 - a. Yes.